

Moore & Warner Farm Real Estate, LLC

Farm Manager / Real Estate Broker

Moore & Warner, a successful and growing diversified farm management firm seeks a farm manager and real estate broker to support existing clients and build additional business. Ag professionals transitioning to farm management for the first time are encouraged to apply.

About our Firm

Moore & Warner Farm Real Estate, LLC has a 165-year history in Central Illinois in the farm management business. Today the company, together with its parent company, engage across farm management, farmland investing, and consulting services for a global client base that spans individual landowners to Fortune 100 corporations. We maintain a professional, results-oriented, and cheerful atmosphere and believe in operating by the Golden Rule.

About the Role

The successful farm management candidate is an entrepreneurial team-player with a professional demeanor and the desire to be challenged by a rapidly growing business and new responsibilities. The primary focus of this role is farm management and brokerage, but candidates should expect active engagement and growth across all areas of the business.

Primary Duties:

- Farm management for existing and new client farms in Illinois, Iowa, and Kansas, including lease analysis, tenant selection, lease negotiation, budgeting and reporting, input purchasing, grain marketing, farm visits, and client relationship management. **Managing transitions to specialty and certified organic production is a key focus.**
- Purchase/sales brokerage for existing client mandates and new business.

Secondary Duties:

- Business development for new farm management and brokerage accounts, and firm-wide initiatives including contributions to digital advertising, social media, networking, and development of next-gen IT systems.
- Research, analysis and project support for the firm's consulting engagements.

Regional and overnight travel required. Highly competitive salary & benefits.

Position Requirements

- Meaningful personal or professional experience with row crop farming and production
- Openness and excitement to pursue transitions to specialty, organic, and regenerative ag
- Willingness to learn with a client-first drive to succeed
- Experienced applicants encouraged; minimum 2-5 years professional experience
- Bachelor's degree and excellent written and verbal communication skills
- Real estate broker licenses held or obtained in Illinois, Iowa, and other states as needed

Please submit cover letter and resume to info@moore-warner.com
Moore & Warner Farm Real Estate, LLC is an equal opportunity employer.